



Endpoint  
**Protector** 2009

# Secure Endpoint Management

CoSoSys Product Presentation



New Features in 2009 Version



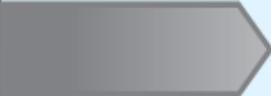
Endpoint Security Challenge



Difficulties of Policy and Regulatory Compliance



Endpoint Protector as Solution



How it Works



How Endpoint Protector Integrates



Conclusion



# New Features in Endpoint Protector 2009



## Overview of New 2009 Features

- File Whitelisting
- Completely updated and improved web-based Administration & Reporting Tool Interface
- Improved Client Self Defense
- More Controlled Device Types  
(ExpressCard SSD, Printers, Bluetooth,...)
- Endpoint Lockdown mode
- Wizard for simplified Device Management
- Improved Active Directory Sync
- System Snapshots
- Multilingual Interface
- and more

## File Whitelisting



- Only authorized (whitelisted) files are allowed for transfer to authorized portable devices
- All attempts to transfer unauthorized files are stopped and traced
- Security that only whitelisted files leave the network
- All file transfers are traced



## ■ New 2009 Features

-  Improved Client Self Defense
  - Extended protection for Client Service to be stopped
  - Even user with Administrative privileges require a password to uninstall or stop Endpoint Protector Client
  
-  Endpoint Lockdown mode
  - One click instantly locks down all endpoints and stops ongoing data transfers and device use
  
-  Wizard for simplified Device Management
  - Allows faster/more intuitive device right management
  
-  System Snapshots
  - Previous Settings/Policies Snapshots can be restored
  
-  Multilingual Interface
  - (English, German, French, Romanian, Hungarian...)

# Endpoint Security Challenge

- Data Loss, Data Theft and Data Leakage results in:
  - Loss of Revenue
  - Competitive Losses (Trade Secrets)
  - Loss of Intellectual Property  
(Proprietary Information, Designs, Plans, Source Code)
  - Loss of Reputation
  - Loss of Customer Confidence and Credibility
  - Noncompliance > possible lawsuits or fines
  - Bad Press
  - Federal charges

# Podslurping (iPod Friend or Foe)



## 40.000 Songs / Pictures

**or**

- Your entire CRM
- Confidential Files, PPTs, EXLs, DOCs, Construction Plans, Designs, AutoCAD Files, Layouts, Patient Data, etc..
- Entire databases with credit card info
- **All company secrets leaked or stolen**
- **Possible loss of millions in IP or Revenue**

## 2.000 Songs / Pictures

**or**

- Entire customer database
- Confidential PPTs, EXLs, DOCs, etc...
- **Company secrets compromised**

## 240 Songs

**or**

- Customer database
- Confidential PPTs, EXLs, DOCs, etc...
- **Company secrets leaked or stolen**

# Why Endpoint Protector

## darkREADING

RISKY BUSINESS

13-Nov-2007

### Korean Execs Stole \$1.8B in Trade Secrets

According to a report by Korea Times, two top execs from a Korean company stole key data and trade secrets worth of more than 1.8bn (!). The confidential data was stolen using those common USB drives you all know where they transferred more than 900 documents while working at the office.

## Guardian Unlimited

21-Nov-2007

### Astonishment over data security

Security experts have expressed astonishment that the missing child benefit data discs which could leave 25 million people at risk of ID fraud were not encrypted before being copied on to CDs and put in the post.

## The Register

04-Jan-2008

### NATO secrets USB stick lost in Swedish library

The discovery of a USB memory stick containing classified NATO information (material on NATO's ISAF peace-keeping force in Afghanistan, as well as an intelligence report on the attempted assassination of Lebanon's defense minister and the murder of Sri Lanka's foreign minister) in a library in Stockholm has prompted a meeting between the Swedish Military Intelligence and Security Service and foreign defence officials.

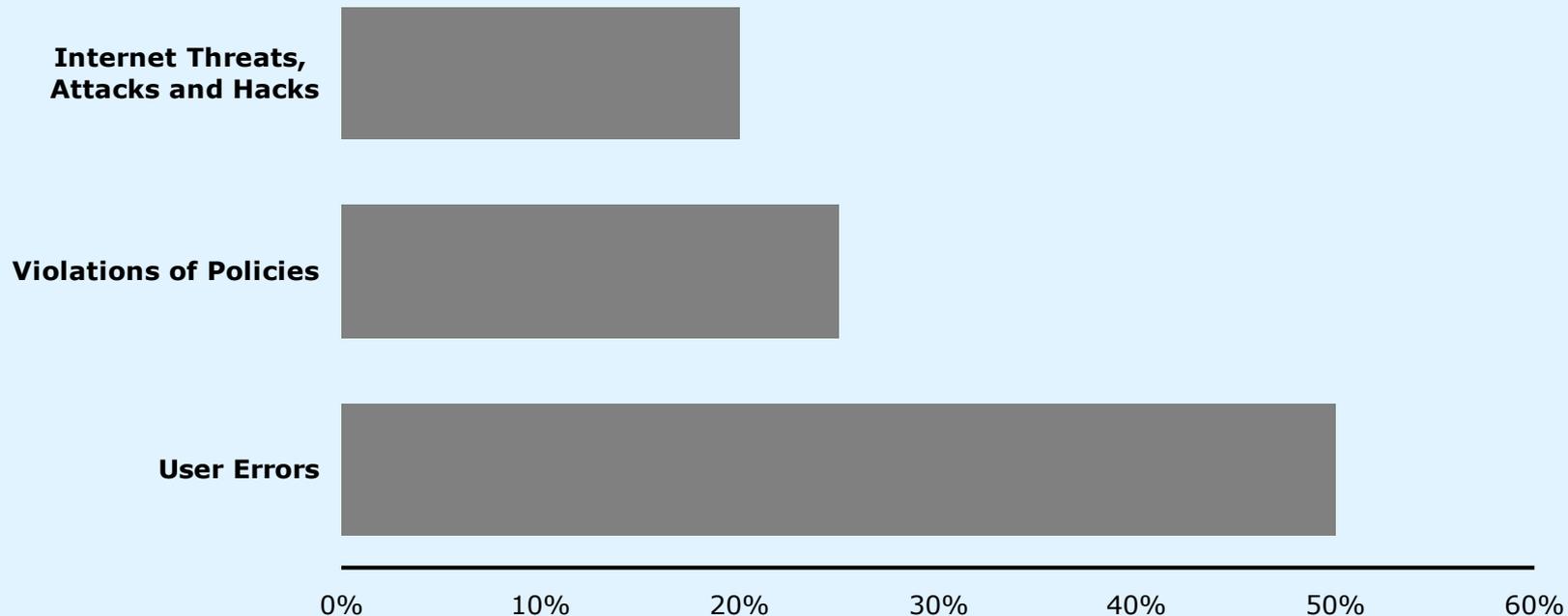
## SC MAGAZINE

17-Jul-2007

### Energy Department hits university with fine over Los Alamos breach

The U.S. Department of Energy has imposed a \$3.3 million fine against the current and former operators of the Los Alamos National Laboratory following an incident last year in which a subcontractor's employee stole classified documents by storing them on a USB stick.

## Causes of Data Losses by Number of Events



Source: *ITPolicyCompliance.com*  
Feb-2007

# The Threat Within

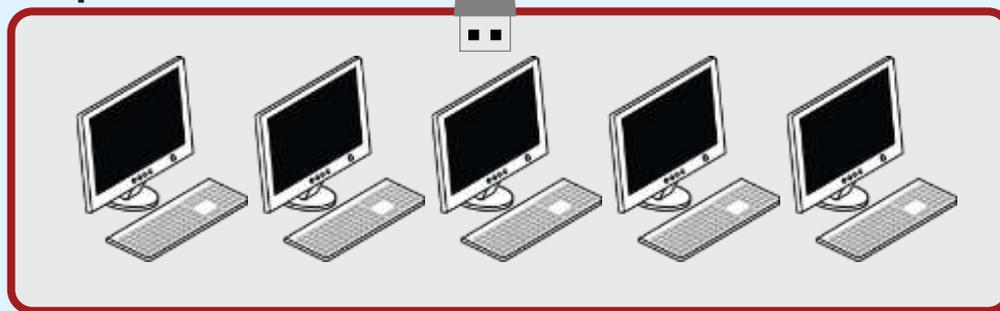
## Portable devices:



## Threats by legitimate users:

- Theft of data
- Loss of data
- Add viruses/malware in network
- Sharing of illegal content
- Abuse of corporate IT equipment

## Corporate Network:



**# of Threats = Portable Devices x Users x Workstations**

## ■ Why Endpoint Protector

- Primary concerns for company networks
  - Data Leakage
  - Data Loss
  - Data Theft
  - Data Manipulation
  - Regulatory Non-Compliance
  - Uncontrolled use of devices
  - Increasing adaptation of USB and other connectivity
  - Malware intrusion through portable devices
  - Introduction of illegal data (music or other pirated content)

# Difficulties of Policy and Regulatory Compliance

## USB Drives can turn external threats into internal ones

Example:

- **20** USB drives are loaded with a Trojan that collects documents, passwords, logins
- The USB drives are placed (smoking areas, parking) around targeted company
- Employees show up for work and find USB Drives and plug them immediately in their work computer when they reach their desk
- Trojan e-mails the findings back
- **From 20 drives, 15 were found** and all were plugged into company computers
- The possible data to obtain this way could include all vital company secrets

June-2006

**darkREADING**  
RISKY BUSINESS

# Regulatory Compliance Requirements

## Sarbanes Oxley

- 105 Protection against violation of confidentiality
- 302 Prevents unauthorized modification, destruction of data
- 404 Safeguards against unauthorized and improper use of data
- 409 Real-time reporting and event-driven alerts

## GLBA

- Gramm-Leach-Bliley Act  
501 (a) Privacy Obligation Policy. It is the policy of the Congress that each financial institution has an affirmative and continuing obligation to respect the privacy of its customers and to protect the security and confidentiality of those customers' nonpublic personal information

## HIPAA

- 55% of all Required Implementation Specifications (11/20)
- 64% of all Addressable Implementation Specifications (14/22)
- 60% of all Implementation Specifications together (25/42)

## Basel II

- Basel II requires, organizations to identify, assess, monitor and control their operational risk, much of which occurs at the endpoint

## more

- PIPED (Canada)
- SB 1386 (California, US)
- 95/46/EC (Europe)
- EU Data Protection Directive
- DPA (UK)
- PCI DSS (UK)

## Removable Drive Threats

- Since 2007 malware was infecting PCs increasingly using removable devices
  - Organizations better protect against E-mail (viruses, malware)
  - ➔ Hackers are looking for less well-defended backdoor routes
- Malicious tools for removable Drives become more and more:
  - USB Dumper
  - USB Hacksaw
  - USB Switchblade
- Malware examples seen so far are USB drive worms:
  - Downadup / Conficker (infected 6% of PCs worldwide) Source: Computerworld
  - RavMon, LiarVB-A, Hairy worm, etc.
- Infected USB drives use auto-run and other functionality to execute malicious code on USB drives, iPods, digital cameras etc.

**USB threats are definitely on the rise!**



# Endpoint Protector as Solution

# 3 Pillar Security Architecture

- Protects Data on PCs
- Prevents Data loss
- Identifies Data theft
- Prevents Malware intrusion
- Maintains Productivity



- Data read and write/delete is monitored and traced/shadowed
- Auditable trail is recorded



- Protecting data in transit
- Portable data is encrypted
- In case of portable device loss data is useless to finder or thief



Local Data Protection

File Tracing/Shadowing

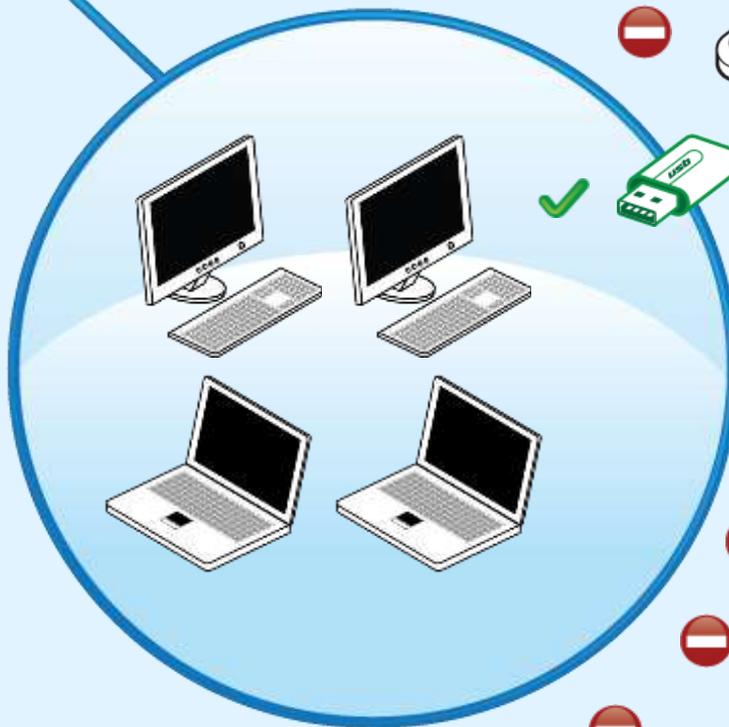
Portable Data Encryption

Endpoint Protector 2009

# Protection for your PCs



Endpoint Protector works like a "Membrane".  
It is protecting PCs from unwanted device use



## Controlled Devices



- USB Sticks  
(normal Flash Drives, U3 and other Autorun Drives)
- Wireless USB
- Memory Cards  
SD Cards, MMC Cards, Compact Flash Cards, etc.)
- Card Readers (internal and external)
- Floppy Drives
- CD/DVD-Player / Burner (internal and external)
- Digital Cameras
- Smartphones / Handhelds / PDAs
- iPods
- MP3 Player / Media Player Devices
- external HDDs / portable hard disks
- Firewire Devices
- PCMCIA Devices
- ZIP Drives
- Biometric Devices
- Bluetooth
- ExpressCard SSD
- Printers
- etc..

## ■ File Tracing / File Shadowing



- Monitoring what files were copied to and from pre-approved storage devices
- Creates an audit trail of what data is transferred in and out of the organization, including:
  - File names
  - File types
  - File time stamps
  - Complete File is recorded (shadowed)
- Gain the freedom not to restrict usage of storage devices altogether while keeping close track over potential abuse



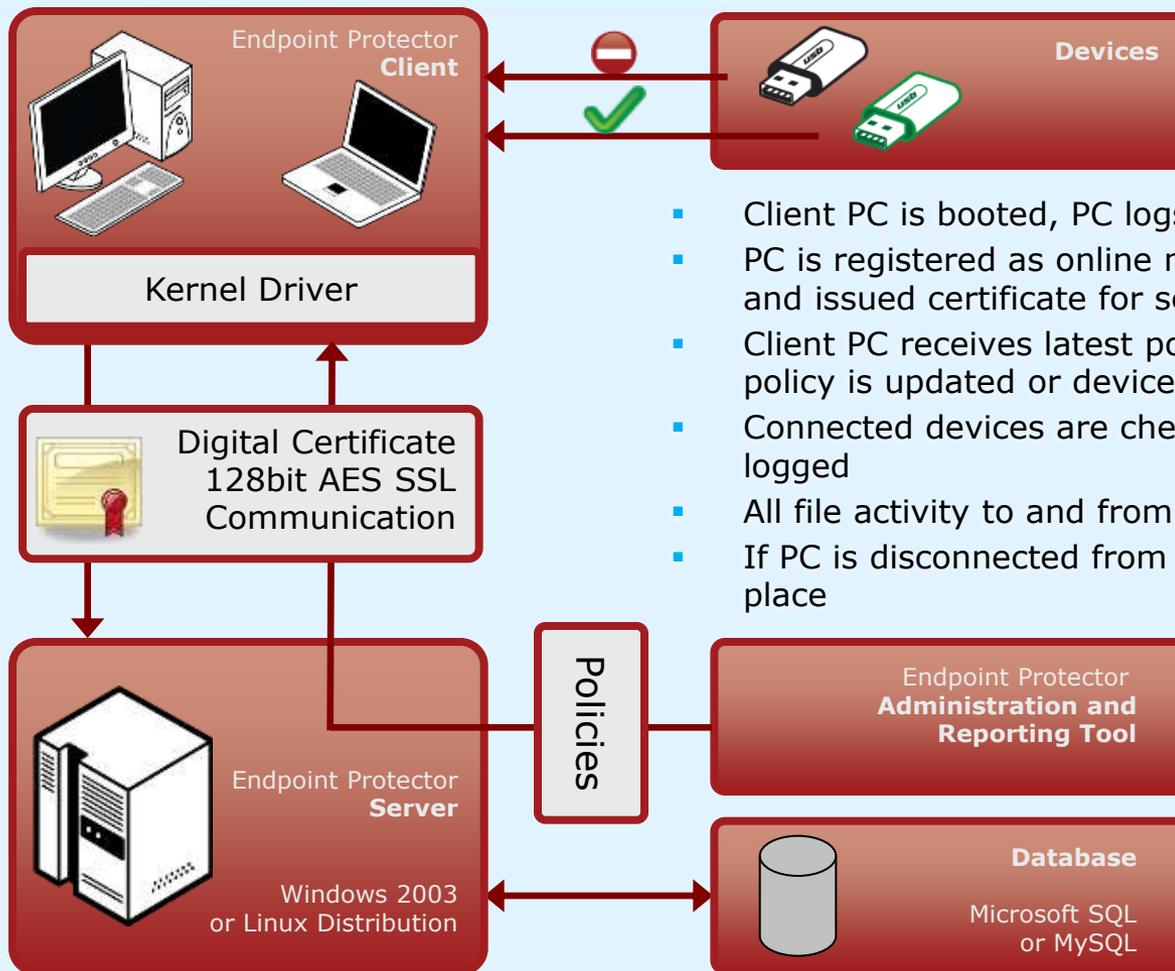
- Enforcing Encryption by using TrustedDevices
- Protecting Data in Transit is essential to ensure no third party has access to data in case a device is lost or stolen
- Strong data encryption with 128bit or 256bit AES encryption
- TrustedDevices with Hardware or Software based Encryption are available





# How Endpoint Protector Works

# How Endpoint Protector Works



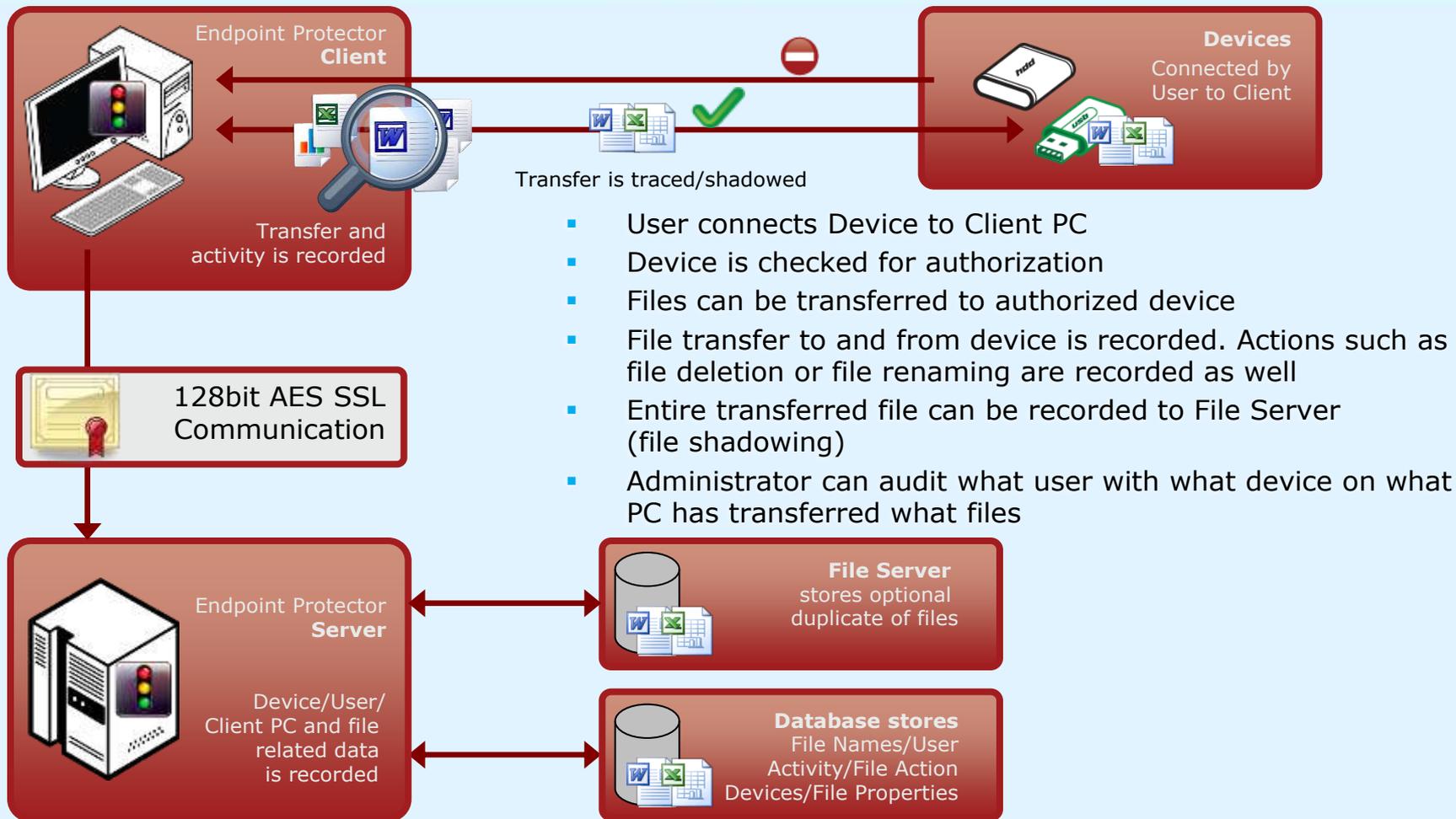
- Client PC is booted, PC logs on
- PC is registered as online machine in Endpoint Protector Server and issued certificate for secure communication
- Client PC receives latest policies and stores them locally until policy is updated or device activity is registered
- Connected devices are check for permissions and activity is logged
- All file activity to and from device can be traced/shadowed
- If PC is disconnected from network the latest policies remain in place

# Policy based Management

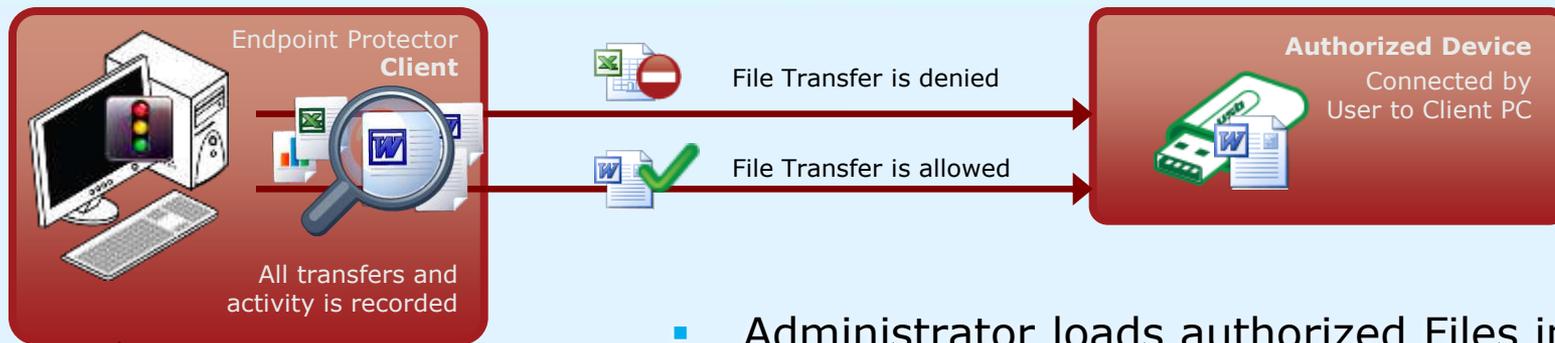
- Control which user can use what device
- Monitor what data is accessed and transferred
- Manage what files are allowed to be transfer (file whitelisting)

	Device use								Data monitoring		
	iPod/ MP3 Player	USB Flash Drive	CD/ DVD- R/W	Digital Camera	Smart- Phone Sync	External HDD / Firewire	Floppy Drive	Trusted Device	File Tracing	File Shadow	File Whitelist
Default User	⊘	⊘	⊘	⊘	⊘	⊘	⊘	⊘	✓	✓	✓
Finance Dept.	⊘	⊘	⊘	⊘	⊘	⊘	⊘	✓	✓	✓	✓
R&D Dept.	⊘	✓	✓	⊘	✓	⊘	⊘	✓	✓	✓	✓
IT Dept.	✓	✓	✓	✓	✓	✓	✓	✓	⊘	⊘	⊘
Home Worker	⊘	⊘	⊘	⊘	✓	⊘	⊘	✓	✓	✓	✓
General Administration	⊘	⊘	⊘	✓	✓	⊘	⊘	✓	✓	✓	✓
Management	✓	⊘	✓	✓	✓	⊘	✓	✓	⊘	✓	✓

# How File Tracing/Shadowing Works



# How File Whitelisting Works



- Administrator loads authorized Files in specific Directory
- Selected files are authorized (whitelisted)
- File whitelist is distributed to all protected Client PCs
- File properties and file content is checked before transfer
- File transfer to authorized device is allowed if file is whitelisted
- Administrator can audit what user with what device on what PC has transferred what whitelisted files and what files have been blocked for transfer

# How Endpoint Protector Integrates

## Your Choice of Server Platform

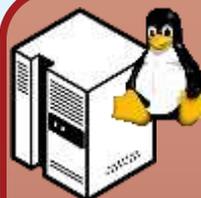
- **Two server platforms** for seamless integration in existing network infrastructure
- Endpoint Protector is also available as hosted Server (SaaS)



### Windows based Endpoint Protector Server

- Server Platform
  - Windows 2003
- Web Server
  - IIS
- Database
  - SQL 2005 (Express)

Fast integration into  
existing IT infrastructure



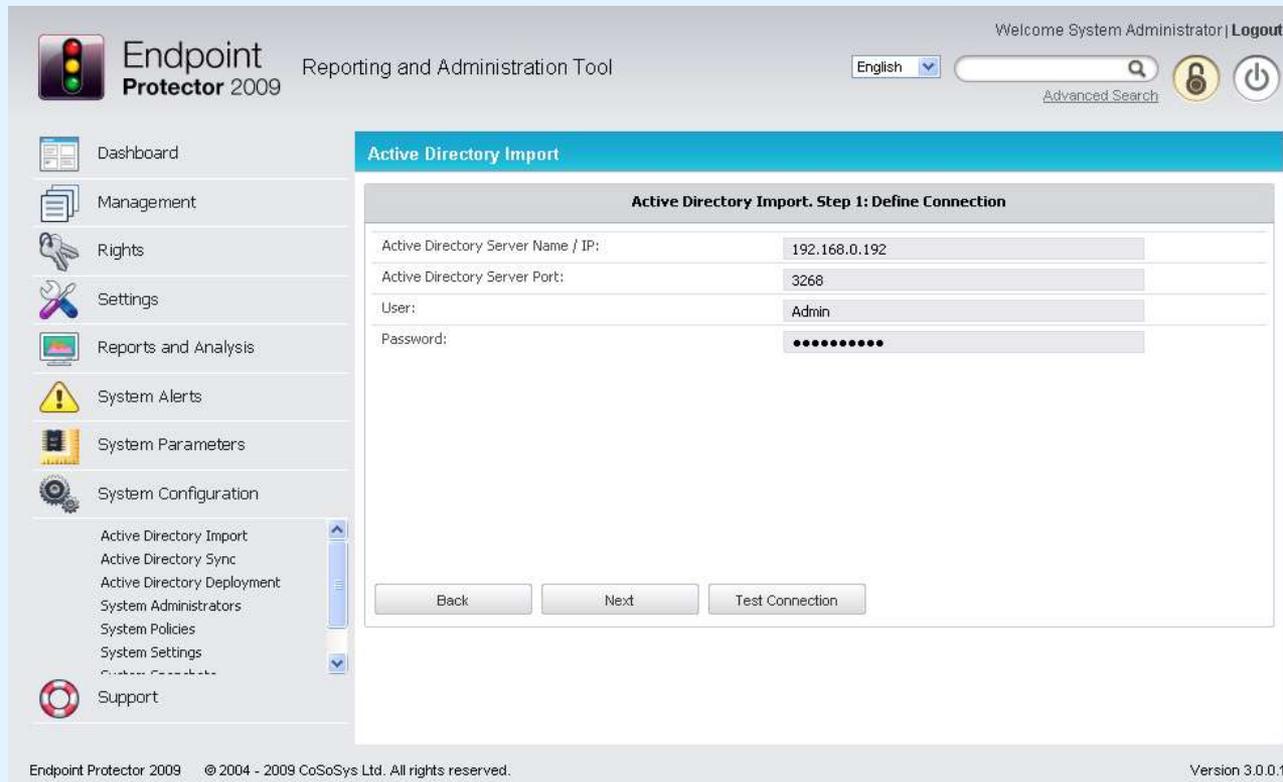
### Linux based Endpoint Protector Server

- Server Platform
  - Red Hat
  - Debian is recommended  
or other Linux Distribution
- Web Server
  - Apache
- Database
  - MySQL

**Lower Total Cost of  
Ownership (TCO)**

or

- Endpoint Protector works with Active Directory (Import / Sync)
- Fast and efficient integration in existing infrastructure



The screenshot displays the Endpoint Protector 2009 web interface. The top navigation bar includes the logo, the text "Endpoint Protector 2009 Reporting and Administration Tool", a language dropdown set to "English", a search bar, and a "Logout" link. A left-hand sidebar contains a menu with items such as Dashboard, Management, Rights, Settings, Reports and Analysis, System Alerts, System Parameters, System Configuration, Active Directory Import, Active Directory Sync, Active Directory Deployment, System Administrators, System Policies, System Settings, and Support. The main content area is titled "Active Directory Import" and shows "Step 1: Define Connection". This step includes a form with the following fields: "Active Directory Server Name / IP:" (192.168.0.192), "Active Directory Server Port:" (3268), "User:" (Admin), and "Password:" (masked with dots). At the bottom of the form are three buttons: "Back", "Next", and "Test Connection". The footer of the interface contains the text "Endpoint Protector 2009 © 2004 - 2009 CoSoSys Ltd. All rights reserved." and "Version 3.0.0.1".



# Group Policy Builder

- Building Group Policies at ease
- Policy changes are immediately distributed to protected clients

Endpoint Protector 2009 Reporting and Administration Tool

Welcome System Administrator | Logout

English

Advanced Search

Dashboard

Management

Rights

- Device Rights
- User Rights
- Computer Rights
- Group Rights
- Global Rights
- File Whitelist

Settings

Reports and Analysis

System Alerts

System Parameters

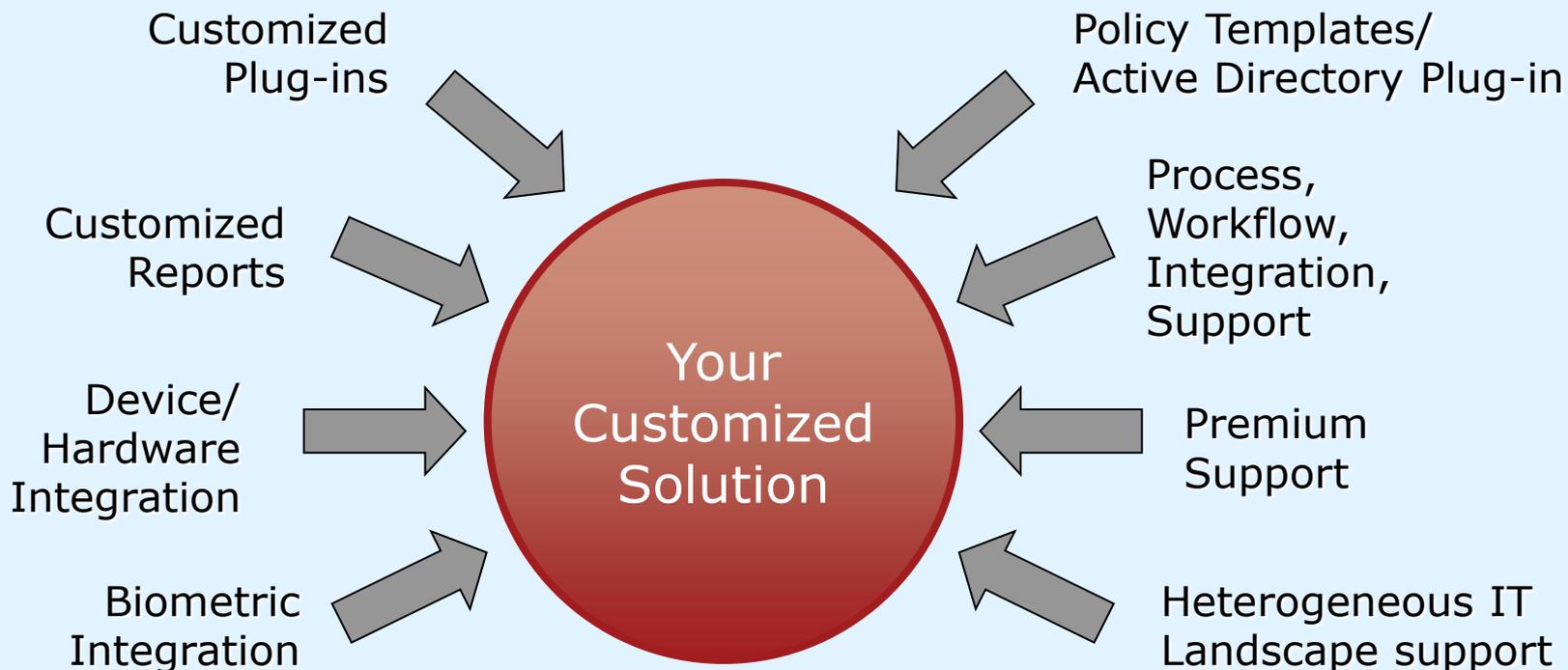
System Configuration

Support

### Edit All Group Rights

Device Types	Sales Team	PC group 1	PC group 4	R&D group
Unknown Device	Deny Access	Deny Access	Deny Access	Deny Access
USB Storage Device	Allow Access if TD Level 1	Allow Access	Deny Access	Allow Access if TD Level 4
Digital Camera	Deny Access	Allow Access	Allow Access	Deny Access
SmartPhone (USB Sync)	Allow Access	Deny Access	Allow Access	Deny Access
SmartPhone (Windows CE)	Allow Access	Deny Access	Deny Access	Deny Access
SmartPhone (Symbian)	Deny Access	Deny Access	Deny Access	Deny Access
Internal Card Reader	Allow Access	Deny Access	Deny Access	Deny Access
PCMCIA Device	Preserve global setting	Preserve global setting	Preserve global setting	Preserve global setting
FireWire Bus	Preserve global setting	Preserve global setting	Preserve global setting	Preserve global setting
ZIP Drive	Deny Access	Deny Access	Allow Access	Deny Access
Internal CD or DVD RW	Allow Access	Deny Access	Deny Access	Deny Access
Internal Floppy Drive	Deny Access	Deny Access	Deny Access	Deny Access
Card Reader Device (MTD)	Deny Access	Deny Access	Deny Access	Deny Access
Card Reader Device (SCSI)	Deny Access	Read Only Access	Deny Access	Deny Access

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**We Make Solutions for you!**

# Conclusion

Your Data is only as safe as  
your Endpoints are!



Control



Monitor



Protect & Enforce



## Endpoint Protector 2009

For further information about CoSoSys  
Software please visit our website at  
[www.endpointprotector.com](http://www.endpointprotector.com) or  
[www.cososys.com](http://www.cososys.com)  
or just contact us directly.

**CoSoSys Ltd.**  
E-Mail: [sales@cososys.com](mailto:sales@cososys.com)  
Phone: +40-264-593110  
Fax: +40-264-593113

**CoSoSys Security NA**  
E-Mail: [sales.us@cososys.com](mailto:sales.us@cososys.com)  
Phone: +1-408-239 4727  
Fax: +1-209-578 6494

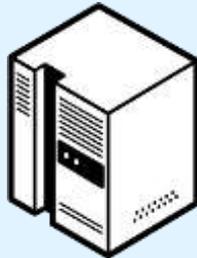
**CoSoSys Germany**  
E-Mail: [sales.de@cososys.com](mailto:sales.de@cososys.com)  
Phone: +49-177-555 6435  
Fax: +49-721-151 497421



Desktop PCs / Workstations



Notebooks / Netbooks



Servers



Enforced Encryption  
with TrustedDevices  
for Secure Endpoint Management  
CoSoSys Product Presentation

March 2009

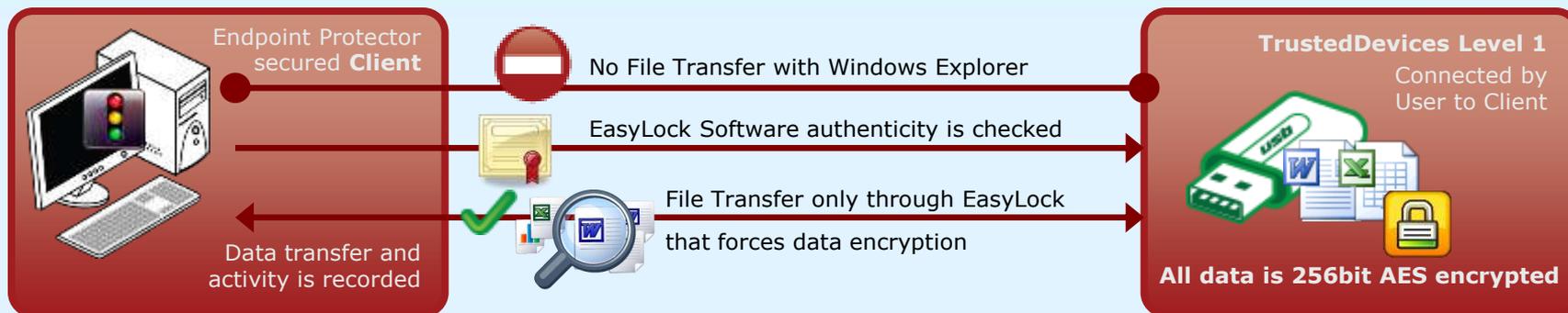
# Enforced Encryption

How Does it Work?  
What are TrustedDevices?



- Enforce Encryption by using TrustedDevices
- TrustedDevices are available in different Security Levels (to fit every budget)
- Protecting Data in Transit is essential to ensure no third party has access to data in case a device is lost or stolen
- Strong data encryption with 128bit or 256bit AES encryption (Software or Hardware based)

Level	Security Level Explained	Devices/Hardware
1	<ul style="list-style-type: none"> <li>Minimum security for office and personal use with a focus on software based encryption for data security</li> <li>Offers companies already regulatory compliance</li> </ul>	<ul style="list-style-type: none"> <li>Any USB Flash Drive and most other portable storage devices can be turned into a TrustedDevice Level 1 with <b>EasyLock Software</b></li> <li>Fits any budget</li> <li>No hardware upgrade required</li> </ul>
2	<ul style="list-style-type: none"> <li>Medium security level with biometric data protection or advances software based data encryption</li> </ul>	<ul style="list-style-type: none"> <li>Requires special hardware that includes security software and that has been tested for TrustedDevice Level 2</li> <li>Hardware is widely available</li> </ul>
3	<ul style="list-style-type: none"> <li>High security level with strong hardware based encryption that is mandatory for sensitive enterprise data protection for regulatory compliance such as SOX, HIPAA, GBLA, PIPED, Basel II, DPA, or PCI 95/46/EC</li> </ul>	<ul style="list-style-type: none"> <li>Requires special hardware that includes advanced security software and hardware based encryption and that has been tested for TrustedDevice Level 3</li> </ul>
4	<ul style="list-style-type: none"> <li>Maximum security for military, government and even secret agent use. Level 4 TrustedDevices include strong hardware based encryption for data protection and are independently certified (e.g. FIPS 140). These devices have successfully undergone rigorous testing for software and hardware</li> </ul>	<ul style="list-style-type: none"> <li>Requires special hardware that is available primarily through security focused resellers</li> </ul>



1. User connects Device to EPP protected Client PC
2. Device is checked for authorization
3. If device is an authorized TrustedDevice Level 1, the EasyLock software on Device will automatically open
4. User can transfer files via Drag & Drop in EasyLock
5. Data transferred to devices is 256bit AES encrypted
6. User cannot access the device using Windows Explorer or similar applications (e.g. Total Commander)
7. User does not have the possibility to copy data in unencrypted state to the TrustedDevice
8. All File transfer to and from the device is recorded. Actions such as file deletion or file renaming are recorded as well.
9. Administrator can audit what user, with what device, on what PC, has transferred what files.

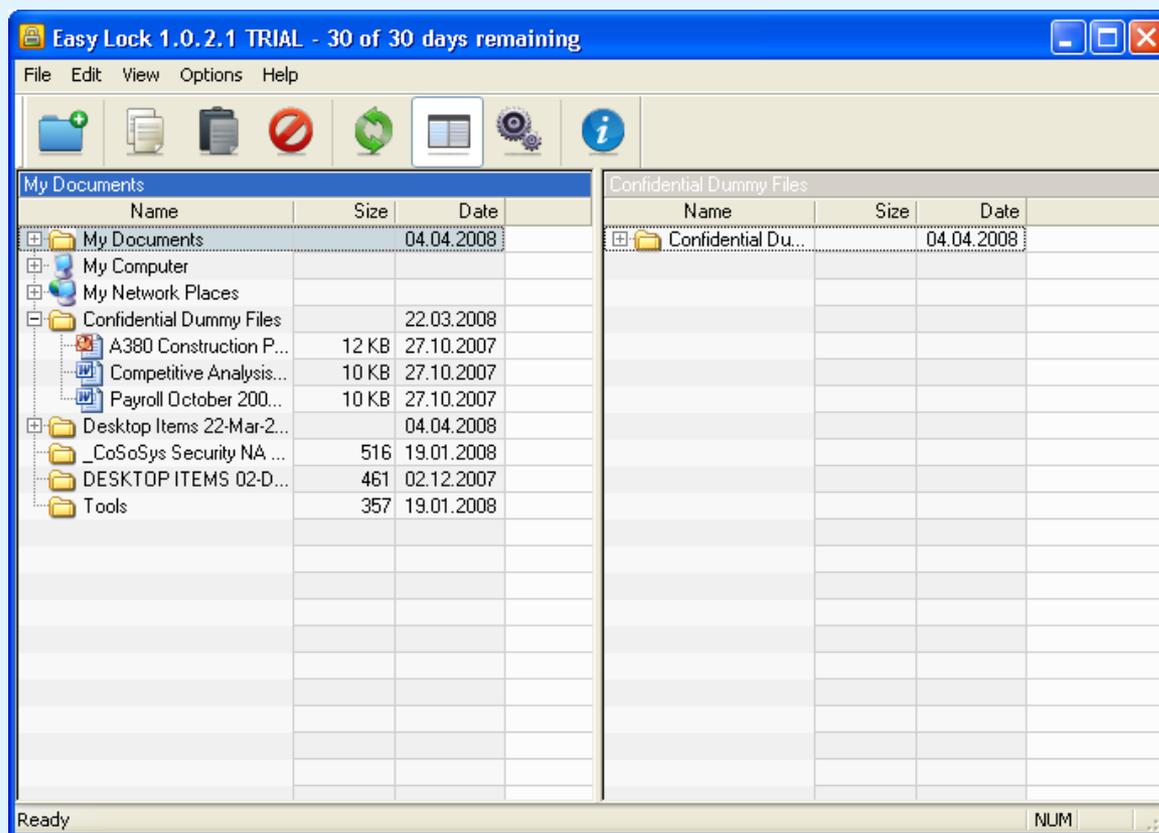


Government-approved  
256bit AES CBC-mode  
Encryption



Secure Password

- Intuitive Drag & Drop Interface
- Enforced Encryption on Endpoint Protector secured PCs, Notebooks and Server
- Turns existing hardware like USB Flash Drives into a TrustedDevice Level 1



- Data Encryption is enforced by special hardware
- Data Encryption can be Software (Level 1 and 2) or hardware based (Level 3 and 4)
- TrustedDevice Level is checked by Endpoint Protector Client
- Security Software on TrustedDevice (all Levels) is checked for authenticity by Endpoint Protector Client



# Conclusion

Enforced Encryption is better than relying on people to remember it!



Control



Monitor



Protect & Enforce